## PR∧XISMMT<sup>§</sup>

# RESULTS



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### PRODUCT RESULTS: L

			NORMAL UNITS SOLD		
П	Market	Channel	Total	Through Branches	
		G	0	0	
	Α	S	0	0	
		Т	0	0	
	Y	G	0	0	

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○ AG ○ AS ○ AT ○ YG

 $\bigcirc$  A  $\bigcirc$  Y

		UNITS SOLD ON PROMOTION		
Market	Channel	Total	Through Branches	
	G	0	0	
Α	S	0	0	
	Т	0	0	
Υ	G	0	0	

<u>--</u>

 $\circ$  AG  $\circ$  AS  $\circ$  AT  $\circ$  YG

 $\bigcirc$  A  $\bigcirc$  Y

Total units sold of your brand	0
Units demanded of your brand	0
Finished goods inventory (Units)	0

### **PRODUCT RESULTS: T**

		NORMAL UNITS SOLD		
Market	Channel	Total	Through Branches	
	G	0	0	
Α	S	0	0	
	Т	0	0	
Y	G	0	0	

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○ AG ○ AS ○ AT ○ YG

 $\bigcirc$  A  $\bigcirc$  Y

		UNITS SOLD ON PROMOTION				
Market	Channel	Total	Through Branches			
	G	0	0			
Α	S	0	0			
	Т	0	0			
Υ	G	0	0			

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○ AG ○ AS ○ AT ○ YG

 $\bigcirc$  A  $\bigcirc$  Y

Total units sold of your brand	0
Units demanded of your brand	0
Finished goods inventory (Units)	0

Simulation: TEST41	Trade name:	COMPANY_2	C:	2 <b>Year:</b>	1
INFORMATION					
Production standard cost per ur	nit of L				0.00
Production standard cost per ur					0.00
Loans due on Jan. 2					0.00
INCOME STATEMENT					
SALES: L		_			
Total sales		'			0
Cost of retailer margins					0
Net revenue: L					0
COST OF GOODS SOLD: L					
Direct production costs					0
Cost of sales promotions					0
Costs of wholesalers					0
Factory-Platforms transport co	osts				0
Platforms-Retailers transport					0
Import duties					0
Total cost of goods sold: L					0
Gross profit: L					0
SALES: T					
Total sales					0
Cost of retailer margins					0
Net revenue: T					0
COST OF GOODS SOLD: T					
Direct production costs					0
Cost of sales promotions					0
Costs of wholesalers					0
Factory-Platforms transport co	osts				0
Platforms-Retailers transport	costs				0
Import duties					0
Total cost of goods sold: T					0
Gross profit: T					0
GENERAL EXPENSES					
Depreciation expense					2,990,000
General overhead					3,000,000
Branch Offices: Market A					C
Branch Offices: Market Y					C
Sales force incentives					0
Market research expense					757,700
Advertising expense L					C
Advertising expense T					C
Total general expenses				(	6,747,700
Operating income				-	6,747,700

Simulation: TEST41	Trade name:	COMPANY_2	C:	2 <b>Year:</b>	1
FINANCIAL INCOME/EXPENSES					
Income					
Financial investments		,			0
Other financial income					0
Expenses					
Loans					0
Fees					0
Overdraft					0
Other financial expenses					0
Total financial income/expense	s				0
OTHER INCOME/EXPENSES					
Other income					0
Other expenses					0
Total other income/expenses					0
Net income				-6,74	7,700

BALANCE SHEET	
ASSETS	
Cash and equivalents	20,242,300
Financial investment	0
Inventory	0
Finished goods L	0
Finished goods T	0
Total current assets	20,242,300
Fixed assets	29,900,000
Depreciation and amortization	-2,990,000
Total non-current asset	26,910,000
Total Assets	47,152,300
LIABILITIES	
Short-term loans	0
Total current liabilities	0
Long-term loans	0
Total non-current liabilities	0
Total Liabilities	0
OWNERS' EQUITY	
Common stock	53,900,000
Previous years retained earnings	0
Current year retained earnings	-6,747,700
Total Owners' Equity	47,152,300
Position according to accumulated profit	2
Position according to current year's net income	2

### **FINANTIAL STATEMENTS CHARTS**

#### (Evolution by years)



	Company						
Year	Operating Income	Financial Activity	Net income	Accumulated profit			
1	-6,747,700	0	-6,747,700	-6,747,700			

#### RATIOS

	Company	Average
FINANCIAL		<b></b>
LIQUIDITY RATIOS	-	
Measure the firm's capacity to pay off its short term debt.		
Current Ratio	-	
Measures capacity to meet short-term obligations.		
Current assets / Current liabilities)(times)		0.0000
Quick Ratio (Acid Test)	_	
Measures the capacity to meet short term obligations with the most liquid assets.		
Current assets-Inventory / Current liabilities (times)		0.0000
ASSET MANAGEMENT RATIOS		
Measure how effectively the firm is managing its assets.		
Total asset turnover		
Measures the turnover of all the firm's assets.		
Total sales / (Total assets) (times)	0.0000	0.0000
Inventory turnover ratio		
Measures how effectively the firm is turning its inventory in profits.		
Total sales / Inventory		0.0000
Non-current assets turnover ratio		
Measures how effectively the firm uses its plant & equipment.		
Sales / Non-current assets	0.0000	0.0000
DEBT MANAGEMENT RATIO		
Reveals (1) the extent to which the firm is financed with debt and (2) its likelihood of defaulting on its debt obligations		
Debt ratio	_	
Measures the proportion of debt relative to assets.		
Total debt/ Total assets (times)	0.0000	0.0000
PROFITABILITY RATIOS		
Show the combined affects of liquidity, asset management, and debt on operating income.		
Profit margin (%)		
It measures the earnings per currency unit of sales.		
Income / Total sales(%)		0.0000
Return on total assets (ROA)		
Income / Total assets (%)	-14.3104	-14.3104
Return on equity (ROE)		
Income / Shareholder (%)	-14.3104	-14.3104
Return on investment (ROI)		
Income / Investment in non-current assets (%)	-22.5676	-22.5676

<sup>——</sup> The ratio does not appear because it is incompatible (zero denominator or negative).